



Company Profile
2005

Who we are?

SERVITEJO S.A., a Peruvian company, started producing and exporting garments in 1998 to the US market. At the beginning we only had the sewing process, today we have a vertically integrated factory from the spinning to the finished garment.

SERVITEJO's mission is to satisfy the client's requests efficiently, providing them quickly answers to any question, quality assurance and timely delivery. In order to do that, SERVITEJO relies on its technology, innovation, qualified labor and on the fact of being a vertically integrated factory.

SERVITEJO's vision is to lead the fashion business by being the best private label manufacturer and by developing its own trend-setting collections each season.

TECHNOLOGY, INNOVATION, QUALIFIED LABOR, QUALITY ASSURANCE & JUST-IN-TIME DELIVERY = LEAD IN FASHION

SERVITEJO is continuously working to have the best technology available in the market. The variety of machines we use in our knitting and dyeing processes allows us to offer our customers a great diversity of fabrics and finishes of the best quality.

Our laboratory is equipped with the best technology for the accurate reproduction of colors and fabrics requested by our clients. Our "Robolab" maker solution, the only one in Latin America, lets us have an accurate reproduction of colors in less time.

Our excellent workforce enables us to have a commitment to fit and design and our working environment helps us to get the job done.

In reference to our sewing capacity, we can manufacture 350,000 pieces per month, namely 10,000 to 12,000 t-shirts per day or 6,000 polo box per day.

SERVITEJO has a thorough quality control in every process. Shipments are released only after they have been approved by our certified auditors and after they have passed all the tests our laboratory issues (shading, shrinkage, density tests, colorfastness to crocking and laundering, resistance pilling tester, twisting of fabric during laundering, etc).

Nowadays meeting datelines is the key to success not only in fashion business but also in every business, therefore SERVITEJO's just-in-time delivery program and commitment to fulfill timely delivery lets us to be competitive.

Product information



Our vertical mills are suited to offer 100% cotton, carded, combed and ring spun yarns ranging from 10/1, 18/1, 20/1, 24/1, 30/1, 36/1 and pima yarns ranging from 20/1 up to 80/1 singles. We work with high quality tanguis and pima cotton as well as some blends with polyester, viscose, nylon and lycra.



Knits: tops and bottoms (t-shirts, polo shirts, tank tops, turtleneck, henley neck, shorts, pants, dresses, rugbies, jackets, sweaters, etc) in solid or stripes, in different types of fabrics like jerseys, ribs, waffles, interlock, pointelles, pique, fleece, french terry, mercerized fabrics, full jackards fabrics and collars, etc. Knits in different kind of finishes (garment washing, garment dyeing, dip dye, tie dye, etc) and embellishments like embroidery, appliqués (rhinestones and studs) and prints (flocking, high density, etc).



Each year our clients evaluate us through visits. Therefore, our garments have been certified as satisfactory by our clients' inspections, in terms of quality, social responsibility and compliance with local and US laws.

Competitive advantages of our product: Peru is a Quota Free and Duty Free country, strategic geographical position related to the United States, and the delivery of the merchandise can be done directly to the customer's warehouses taking care of all the process.

Our clients

Lilly Pulitzer



Hartstrings



Gloria Vanderbilt



The Resource Club Ltd (Bill Blass label), The Prevue Ltd (MKM label), T.J. Maxx (Willi Smith and Martha B. Labels), Maurices, etc.

Our designs

NEW LAUNCH !!!!!



- ✚ Ultra-lightened.
- ✚ Ultra-soft.
- ✚ 100% cotton tees.
- ✚ No shrinkage.
- ✚ Great fit for everyone.
- ✚ Soft like the skin of a baby.
- ✚ You can use it alone or as a layer.
- ✚ Available for women, men and children.



THE NEXT BIG THING !!!!!

- ✚ Women's contemporary and active wear. Junior's tops and bottoms.
- ✚ Men's contemporary and active apparel. Young men's tops (t-shirts, polo shirts, sweaters, etc) and bottoms (shorts, pants, etc).
- ✚ Children's, infant, toddler, girls, boys.



Spinning

We have joint ventures with the spinning plants. Among our principal suppliers of yarns are the following: *Algodonera Peruana* and *Algodonera Sudamericana*. The spinning capacity of each plant is 500 tons per month which allows us to fulfill all our customer's requirements. We assure our clients that we can supply them garments made of high quality Peruvian cotton such as *Pima cotton* and *Tanguis cotton*. We can offer 100% cotton, carded, combed and ring spun yarns ranging from 10/1 to 36/1 and pima yarns ranging from 20/1 to 80/1 singles. Therefore, we can guarantee the possibility of working with basically any specific yarn count.

Peruvian Cotton



One of the reasons that Peru is recognized internationally as a manufacturer of textiles is due to the type of cotton our country produces. One variety of cotton is *Tanguis cotton*. This cotton grows only in Canete's valley (at the south of Lima) and in the Central Coast of Peru. Fermin Tanguis, an innovative agriculturalist, developed this variety of cotton in 1912. This variety of cotton has a large fiber between 29 mm and 33 mm in length. This type of fiber shows a better resistance and performance than other fibers.

Another type of cotton recognized internationally is *Pima cotton*. *Pima cotton's* fiber is larger than the fiber of *Tanguis cotton*. The main area for growing this type of fiber is in the Piura Valley at the North of Peru. As a result of the climate and soil, this fiber becomes much longer and silkier than traditional cotton. *Pima Cotton's* fiber has a length between 38.10 mm and 41.27 mm. This characteristic has been described by "Lands End" magazine, which has the highest catalogue sales for any magazine worldwide with the motto: "Peruvian Pima cotton, soft as a hair of an angel".



Knitting



SERVITEJO manufactures a wide range of knits in different counts. Currently, we have 12 circular machines for different kind of knits and counts such as Jersey, pique with lycra, pique, fleece, rib, interlock, ribbed fabric, etc from 50/1 to 10/1. We also have enough flat knitting machines to make the collars, cuffs, tipping and trims needed for our production.

Our Mayer (from Germany) and Orizio (from Italy) machines let us to have a capacity of 100 tons per month. We have available machines that can knit between 600 lbs and 1,100 lbs per day. In reference to the development of samples, we also have available machines that can knit only 66 lbs.

In case that we need more capacity, we have deals with knitting plants that can give us the service of knitting. We assure they work with efficiency and maintain the highest quality standards in the market.

Our technicians and workers are permanently trained and updated. For that reason, once a year they are sent to Germany and Italy to be trained in the development of new kind of knits processes.



Dyeing



SERVITEJO has invested in the best technology for the dyeing process (Sclavos and Santex machines). The new technology gives the garment the best finishing and the opportunity to offer our clients the best product. The capacity of our machines range from 110 lbs to 1,200 lbs:

- ✚ 2 dyeing machines of 110 lbs for development of samples.
- ✚ 1 dyeing machine of 110 to 220 lbs.
- ✚ 1 dyeing machine of 400 lbs.
- ✚ 1 dyeing machine of 800 lbs.
- ✚ 1 dyeing machine of 1,200 lbs.

We are also working with SANTEX machines for the finishing process:

- ✚ SANTASTRETCH/PLUS.
- ✚ SANTASHRINK.
- ✚ SANTASPREAD TS.



SERVITEJO is prepared not only to dye production but also to serve our customers with all their requests of samples. We work with direct and reactive color. Our fabrics can be finished tubular or open. This depends on the request of our clients. Our new dyeing facility has a capacity of 120 tons per month.

Laboratory



Our laboratory is equipped with devices for the accurate reproduction of colors and fabrics requested by our clients. It is divided in two areas:

1) The area of Development of colors.

- ✚ In this area, we have a system called "Datacolor" that measures the accuracy of the colors developed.
- ✚ We also have dyeing machines (Mathis) for labdip.
- ✚ Our "Robolab" maker solution, the only one in Latin America, lets us to have an accurate reproduction of colors in less time.
- ✚ We also work with a Light box: Spectra light III.

2) The area of analysis and reproduction of knits. Analysis of samples and test making.

- ✚ We do tests following the international laws: AADCC.
- ✚ We analyze and reproduce colors and samples of knits our clients request.

Product Development



- ✚ SERVITEJO relies on computerized systems like *Lectra system* for patterns and grading. All markers are done by computer and then plotted.
- ✚ Quotation lead time: 3 to 5 days (F.O.B. price).
- ✚ Labdip development lead time: 7 to 10 days.
- ✚ Prototype lead time (for prototypes developed with available fabric and available trims): 5 days after the prototype of the client was received.
- ✚ Manufacturing of photo samples and sales samples lead time (using the correct trims and fabrics): 30 to 45 days once the labdip, prototype and fabric have been approved by the client.

Cutting and Sewing



Peru has an amazing history stretching back thousands of years. It has vast cultural riches, particularly in art and textiles. Today, this has left the population of Peru with many inherent skills and artistic abilities. It is no surprise that some of the world's best sewers are found here. Sewing is considered of great importance in Peru, and a very worthwhile career for those with the skill.

Because of an excellent workforce, SERVITEJO is able to work with the most difficult constructions and specifications. Our auditors elaborate production reports in order to inform our clients about the work in progress of the different orders. We have on-line communication with our clients.

In reference to our capacity: we can manufacture 350,000 pieces per month, namely 12,000 t-shirts per day or 6,000 polo box per day. Our minimum quantities are 1,800 pieces per style for adults and juniors (3 colors) or 2,400 pieces per style for children (3 colors).

Production lead time for solids: 60 days, Production lead time for stripes: 75 days. Note that these lead times will be fulfilled once the labdip, production samples, fabric and trims have been already approved by the client.

Competitive Advantage: Production lead time of 45 days for solids, depending on the availability of raw material and the customer's approval of fabric, colors, specifications, prototype, etc.

Finishing and Quality Control

FINISHING



SERVITEJO is equipped with laundry equipment for different type of washes, garment dyeing, pigment dyeing, tie dye, dip dye and all kind of chemical washes and finishes (acid, enzyme, silicone, etc). Additionally, we work with embellishments like embroidery, appliqués (rhinestones and studs), and prints (high density, distressed, flocking, etc).

QUALITY CONTROL



- ✚ SERVITEJO has a thorough quality control in each process before shipping the garments. Therefore, product quality is monitored on a daily basis on factory premises.
- ✚ We work with the AQL the client specifies.
- ✚ We elaborate audit reports of the work in progress and final audits.
- ✚ Shipments are released only after they have been approved by our certified auditors and after they have passed all the tests our clients request (density tests, shrinkage, shading, etc).

CONTACT INFORMATION



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Business Hours :

Office Business Hours: Monday to Friday : 8:30 am - 6:00 pm
Saturday : 8:30 am - 1:00 pm

Factory Working Hours: Monday to Saturday : 8:00 am - 6:00 pm